



## Consulting Professional #19

### Project Manager & Sr. Business Architect

Consultant #19 has over 15 years of engineering work experience in the telecommunications industry. They have played an instrumental role in the launching of new services, systems and business processes, for both established companies as well as for start-ups. In these various assignments they have demonstrated their expertise in operations management, product development, network planning, provisioning project management, business transformation and systems/software development, all of which make him an ideal candidate for any number of client engagements.

A decisive, innovative and action oriented attitude, combined with their excellent communication, leadership and interpersonal skills have served them well throughout their career. This consultant's first work experience entailed designing microcomputers, modems and peripherals for the global telecom industry. Next, with **AT&T Canada** (formerly Unitel) they managed teams responsible for **circuit switching translations, service provisioning, and customer maintenance** activities for **VPN** and **Toll Free services**.

With **Sprint Canada**, this consultant acquired additional Software and System experience as team leader on several database related projects. During his time as a full-time company employee a great deal of their responsibilities involved software application and system development, which, combined with his technical knowledge and business process experience, has made this consultant a valuable commodity in the telecom and computer industries.

Focused on Requirements Analysis and Planning during their recent consulting position with **Eftia OSS Solutions**, in the role of 'Telecommunications Specialist', This consultant developed client system requirements and configurations for **network infrastructure design, provisioning, service order processing**, and administration for the **Yipes, DBC, Bell Nexxia**, and others in the emerging service provider market. Consultant 19 was called on for their exceptional experience in traditional **circuit switched networking** as well as broadband/Internet technologies including **Gigabit Ethernet, Coax Cable, ATM** and **VoIP** garnered from client sessions and research.

Previous consulting experience includes software development projects to integrate network and billing systems for **Clarnet Communications** as a consultant with Cap-Gemini. They also facilitated the development and negotiation of comprehensive service supplier agreements for corporate voice and data networks within Ontario's Power sector in addition to project managing the highly successful implementation of satellite phone terminal equipment for Y2K contingency and emergency preparedness programs.

With **AlphaNet**, consultant 19 developed the operational, organizational and network infrastructure, as well as negotiated the transport and interconnect contractual agreements for what was to become the world's largest 'voice over data' network for the international wholesale long distance market. This assignment was made all the more challenging as this consultant needed to plan for the deployment of converging technologies for network elements, operational support systems, and business support systems for a highly distributed TCP/IP based voice encoding transport and switching network. Consultant 19 was highly successful in applying his knowledge of classical telecom switching systems, along with his years of operational experience with hardware and software development, to this most challenging scope of responsibilities.

Throughout his consulting career, Consultant 19 has excelled in facilitating knowledge transfer with team members, executive sponsors, external suppliers and customers while keeping all groups focused on achieving the business objectives of each initiative. A Canadian resident working out of our Toronto office, Consultant 19 would prove to be a dynamic and effective addition to any project's management team.

#### Core Competencies:

- ◆ Program Management / 4-TAÉ Methodology
- ◆ Program Management Office Infrastructure
- ◆ Business Architecture / Strategic Planning
- ◆ Organizational Change Management
- ◆ Systems Integration / Vendor Management
- ◆ Marketing / New Product Implementation
- ◆ 15+ years Telecom Subject Matter Expertise

#### Telecom Industry Disciplines:

- ◆ Customer Care / Call Center / Billing
- ◆ Service Activation / Order Management
- ◆ Network Operations / Maintenance / Engineering
- ◆ Finance / Decision Support
- ◆ Corporate Infrastructure
- ◆ Regulatory / Audits

#### Telecom Market Experience:

	USA	CANADA	EUROPE	PACIFIC RIM
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ILEC/RBOC/PPT	☒	☒	☒	☒
CLEC	☒	☒	☒	☒
IXC	☒	☒	☒	☒
CAP	☒	☒	☒	☒

#### Technology Experience:

- ◆ **Switch Platforms:** DMS-100, DMS-250, 4E, 5E, Cisco/Nortel Extreme IP Networking
- ◆ **Operational Support Systems:** Custom / Proprietary, HP OpenView, Visionael, SitaView, Master.Scribe (D,A & Pre),
- ◆ **Client/Server Applications:** Remedy, Custom / Proprietary
- ◆ **Desktop Applications:** MS Office, MS Exchange, MS Project, Netscape, Lotus Notes, Visio, Crystal Reports, ABC FlowCharter, MS FrontPage,
- ◆ **Programming Languages:** SQL, Z80-Assembler, Basic, C, Concurrent Euclid
- ◆ **Databases:** dBase4, MS Access, Oracle
- ◆ **Communications Protocols:** VoIP, SONET, DSL, ATM, DWDM, CAS/SS7, TCP/IP, Frame/Cell Relay,
- ◆ **Operating Systems:** Windows, Mac/OS, MS-DOS, Windows NT, 2000 server

#### Academic and Industry Accreditation:

- ◆ Bachelor of Applied Science, Electrical Engineering specializing in electronics and communication, University of Toronto, 1985
- ◆ Member of Association of Professional Engineers of Ontario