



Consulting Professional #15

Project Manager & Sr. Business Architect

Consulting Professional #15 is a highly respected and extremely efficient project manager with over 25 years of telecom industry experience to their credit. In addition to project management expertise, this consultant is highly sought after for their demonstrated excellence in business planning, network architecture, capacity planning, business architecture, and vendor management. They combine these skills with a tremendous work ethic, positive attitude, strong leadership, and great business vision.

Early in their career at Bell Canada, this individual held various positions in Outside Plant and Equipment Engineering. As a Senior Analyst - Costing Systems, they developed an economic model for the Outside Plant Access network and were the Technical expert for the CRTC Phase III inquiry. As a Staff Manager - Service Development, they played an important role in the evaluation and deployment of ISDN-PRI across the country, while developing and delivering training on it to the field forces.

This candidate's network architecture and business planning expertise was relied upon during the opening up of competition in the Canadian marketplace, where they planned and provisioned CCS7 network for the connectivity of Alternate Long Distance Carriers such as Sprint Canada, Fonorola, and Westel. They led the creation of plans for long-term switch survivability between Stentor, MCI, and US Sprint. They also directed a team of Planners across Canada to develop a new international calling network between Teleglobe and Stentor, a project that was hugely successful and earned this expert special commendation for their leadership.

As an Associate Director at Bell, this consulting professional headed a team to re-engineer the company's Product and Services Development & Introduction processes. The output was the creation of the PSDI process that they introduced while assessing the change management impacts. They also created training modules on the new process and chaired the committee tasked with selecting the vendor to supply the training.

More recently, in their consulting career, this expert has provided Subject Matter Expertise to FirstTel Systems Corporation in San Francisco as they implemented a corporate OSS. They have successfully project managed a complete network installation for AT&T Canada (formerly MetroNet Communications) in the city of Ottawa. This assignment included the deployment of a Nortel DMS500. Their latest work saw them project manage the implementation of a Frame Relay Network for the Government of Canada.

For clients requiring a motivated individual to provide telecom expertise and experience in leading important projects, this particular consultant makes an excellent candidate. They are detail-oriented with a great knack for multi-tasking, and they are excellent at transferring the knowledge they have acquired to all team members. A Canadian citizen living in the Ottawa area, this consulting candidate reports out of our Toronto, Canada headquarters.

Core Competencies:

- ◆ Program Management / 4-TAE Methodology
- ◆ Business Architecture / Strategic Planning
- ◆ Systems Integration / Vendor Management
- ◆ Budget & Results / Operations Management
- ◆ Marketing / New Product Implementation
- ◆ Training Development and Delivery
- ◆ 25+ years Telecom Subject Matter Expertise

Telecom Industry Disciplines:

- ◆ Network Operations / Maintenance / Engineering
- ◆ Marketing / Business Planning
- ◆ Sales / Sales Operations & Training
- ◆ Regulatory / Audits

Telecom Market Experience:



ILEC/RBOC/PPT	☒	☒	☒
CLEC	☒	☒	
IXC	☒	☒	☒
CAP	☒	☒	

Technology Experience:

- ◆ CO Switch Platforms: DMS-100, DMS-200, DMS-300
- ◆ Operational Support Systems: PAIRS, LMOS, COSMOS, CAS, CALRS, UDS, CRIS
- ◆ Desktop Applications: MS Office, Outlook, MS Project
- ◆ Databases: Dbase III
- ◆ Communications Protocols: TCP/IP
- ◆ Operating Systems: MS Windows, MS-DOS

Academic and Industry Accreditation:

- ◆ Diploma in Civil Technology, Algonquin College, Ottawa, Canada
- ◆ Various courses in project management and telecom technology, including: Organizing People for Projects, Project Planning & Control, Integrated Project Management Process, Service Quality, DMS 100/200 Translations, and CCS7 Architecture

Other Distinguishing Attributes:

- ◆ Member of the Project Management Institute for Project Managers
- ◆ Chairman - Ottawa Special Olympics
- ◆ Big Brother