



## Consulting Professional #66

Project Manager & Sr. Business Architect

Consulting Professional #66 is a telecommunications technology specialist, with over 18 years of industry experience to their credit. During their career at Bell Canada they focused on broadband technologies, project management, and process development, from both an end-customer perspective and from a carrier perspective.

Early in their career this consultant was a team member for the development of Bell's largest computer system, where they were prime for system testing and training of end users. In the position of Systems Developer, this candidate developed a national system for the collection and processing of voice calling statistics to aid the planning and implementation of higher capacity systems. They secured buy-in from all Telecom Canada members to utilize this system, which they presented at a national forum.

As a Network Design Specialist, this expert managed the design and installation of all Data equipment into Central Offices for Eastern Ontario. They were responsible for creating and managing a \$6 million annual capital budget, and they utilized their extensive knowledge of network technologies in the role of Subject Matter Expert for the successful installation of OCRIInet, Bell's first ATM network.

In a Senior Engineer position, this individual pioneered the development of broadband services for introduction into the Bell Canada network, including ATM-based services such as Advanced LAN, Telemedicine, Frame, and many complex, private customer networks. In their next role as Director of Network Coordination they led the re-engineering efforts for the launch of new services, and spearheaded the successful roll-out, and acceptance, of these new processes by over 12,00 technical employees.

Most recently this candidate has been consulting to Bell Nexxia (the national services arm to Bell Canada) in the development of broadband services and the customization of unique client network solutions. They have been responsible for introducing new ATM and Frame Relay services, managing the conversion of customer networks from old-to-new technologies, and adopting the role of design SME for many large customer networks. This individual has extensive knowledge of the capabilities of the equipment from the leading vendors such as Cisco and Nortel, and they openly shares this knowledge to the benefit of all team members.

This consultant's design-level knowledge of various vendors' broadband, frame and routing technologies, combined with their project management skills and process development acumen, makes them an ideal candidate for a number of client engagements, including CLEC start-ups, technology assessments, and high-speed service offerings. This candidate is a Canadian citizen residing in the Ottawa, Ontario area, and reports out of our Toronto, Canada headquarters.

### Core Competencies:

- ◆ Program Management / 4-TAE Methodology
- ◆ Business Architecture / Strategic Planning
- ◆ Systems Integration / Vendor Management
- ◆ Marketing / New Product Implementation
- ◆ 15+ years Telecom Subject Matter Expertise

### Telecom Industry Disciplines:

- ◆ Network Operations / Maintenance / Engineering
- ◆ Sales / Sales Operations & Training

### Telecom Market Experience:



ILEC/RBOC/PPT

CLEC

IXC

### Technology Experience:

- ◆ CO Switch Platforms: DMS-100, DMS-250, 4E, 5E, GTD5
- ◆ Operational Support Systems: CAS, CALRS, PAIRS, P5300 Plant Cost Results, IFMS, BCRIS
- ◆ Desktop Applications: MS Office, Visio, MS Project, Netscape, RUMBA, Crystal Reports
- ◆ Programming Languages: SQL
- ◆ Databases: Informix, DB2, DCL, MS Access
- ◆ Hardware Environments: IBM3090, VAX, UNIX
- ◆ Communications Protocols: TCP/IP
- ◆ Operating Systems: Windows, MS-DOS, VMS

### Academic and Industry Accreditation:

- ◆ Electronics Technology Diploma, St. Lawrence College, Kingston, Ontario, Canada

### Other Distinguishing Attributes:

- ◆ Registered with the Ontario Association of Certified Engineering Technicians and Technologists as a Certified Engineering Technologist